

Why Insight for AWS

Public sector support for AWS cloud, from assessment and migration to optimization and expansion

Insight is a leading AWS partner, helping organizations leverage scalable and cost-effective cloud resources for greater organizational agility. As an AWS Marketplace Skilled Consulting Partner (MSCP), we offer a host of Independent Software Vendor (ISV) solutions to help our clients make the most of their AWS® cloud environments, from migration to optimization.

Key service areas

Cost optimization	Cloud security	Migration	Cloud Economics Assessments	Infrastructure Assessments	Storage and backup

Insight by the numbers

Overview and scale

4,500+ engineers, architects & tech field consultants	1,500+ projects delivered per year	25+ years of data center experience	400+ enterprise data centers migrated/consolidated since 2015
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Why Insight for modernization

Regularly running 300+ public cloud projects at any given time	>1EB of data and >2M workloads migrated since 2015
Consulted on 4,000+ projects in 2021	Managed Services clients on 6 continents
	300+ individual service offerings

Client success story

A large federal contractor establishes a comprehensive chargeback model.



Challenge: With hundreds of AWS accounts, the company was looking to assign costs for shared services such as user authentication and monitoring.

Solution:

- Build out detailed inventory reports of compute and storage.
- Segment data based on line-of-business and individual project.
- Make reports accessible, processable and savable long term in case of audits.

Insight is a top AWS partner



- + **Advanced Services Partner**
- + AWS Public Sector Partner
- + AWS Marketplace Skilled Consulting Partner
- + AWS Solution Provider Program
- + Preserve Ready
- + Well-Architected Partner Program



AWS Competencies

- + AWS Security
- + AWS Migration
- + Microsoft Workloads
- + Amazon EC2 for Microsoft Windows



AWS architect certifications on staff

- + AWS Certified Solutions Architect — Associate and Professional
- + AWS Certified SysOps Administrator — Associate
- + AWS Certified Developer Associate
- + AWS Certified DevOps Engineer — Professional
- + AWS Security Specialty
- + AWS Advanced Networking Specialty
- + AWS Well-Architected Review Certified

Insight Cloud Care

Insight Cloud Care provides our valued AWS clients with personalized guidance to help reduce total cost of ownership, improve cloud security and increase your overall confidence in AWS management. Cloud Care offers multiple benefits at no additional cost for our valued AWS clients, including:

- Access to the CloudCheckr management portal and training to use it
- Regular cadence calls with Insight cloud experts
- Ongoing management assistance
- Dedicated Cloud Success Manager
- White glove onboarding experience
- * Option to add 24/7/365 technical support for additional cost*

Insight Cloud Care for AWS is a market-leading solution for optimizing AWS acquisition, consumption and spend. Through Insight Cloud Care, you can:



Acquire AWS through Insight via our relationship with Ingram Micro.



Leverage 24/7 administrative technical support and break-fix troubleshooting. Part of Essentials + Support.



Receive concierge support and best practice recommendations from our Cloud Success Management Team.



Receive AWS service performance alerts to identify unexpected consumption or other performance anomalies.



Establish consumption and cloud spend budgets for individual workloads with our advanced consumption monitoring tools.



Receive AWS advisory services from cloud experts.

CloudCheckr management portal

The CloudCheckr management portal uses a platform to secure, manage and govern your AWS environment.

- Unified visibility
- Flexible, dynamic reporting
- Automated cost optimization reports
- Recommendations on Reserved Instance (RI) purchases and cost savings plans
- Flexible budget and utilization alerting
- Best practices recommendations
- Log changing across one or multiple accounts
- Identification of AWS Security Hub vulnerabilities
- Compliance reports
- Governance and security policy framework guidance
- Ready access to historical data

Regular cadence calls

Cadence calls with Insight's AWS architects and cloud success advisors deliver personalized consulting for your AWS environment. Get guidance on AWS services options and best practices, identify opportunities for configuration or automation, and receive support for scaling on the fly or retiring unused services.

AWS Consulting Services at Insight

As an AWS Advanced Tier Services Partner, Insight brings the expertise of more than 4,500 engineers, architects and tech field consultants to help our clients deploy AWS to optimize cloud initiatives and realize transformation goals. Whether you need help with your overall cloud strategy, workload discovery and prioritization, or application modernization, Insight's experts have you covered.

Packaged offerings

- AWS Assistance Hours
- AWS Disaster Recovery, Backup & Restore
- AWS Cloud Foundations
 - Starter, Standard, Essentials & Advanced
- AWS Security Environment Assessments
 - Standard & Essentials
- AWS Server Migrations
 - Up to 25, 50 & 100 servers
- AWS Migration Assessments
 - Funding may be available to help cover client costs.

Driving innovation with digital transformation

At Insight, we help clients enable innovation with an approach that spans people, processes and technologies. We believe the best path to digital transformation is integrative, responsive and proactively aligned to industry demands. Our client-focused approach delivers best-fit solutions across a scope of services, including the modern workplace, modern applications, modern infrastructures, the intelligent edge, cybersecurity, and data and AI.

Learn more at:

solutions.insight.com | IPS.insight.com



Getting started is easy.

Scan this code to learn more about Insight and AWS offerings and connect with our team.

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