

Microsoft Teams Phone Pilot

Pilot modern calling capabilities with Microsoft Teams Phone

Teams Phone Pilot

The new Pilot program will enable you to prove real value by piloting Microsoft Teams Phone in your own environment.

This hands-on experience demonstrates the value of Microsoft Teams Phone in your environment to:

- Integrate calls seamlessly into the flow of work
- Meet business needs with unified classic + modern calling features
- Optimise IT resources with streamlined setup and management

Pilot framework

- Plan**
 - Align on pilot objectives by inviting key business decision makers to sponsor the pilot
 - Identify top use cases and scenarios for Teams Phone in your organisation
 - Define pilot scope and objectives for up to 50 users
- Enable**
 - Enable and configure Teams Phone with testing and validation
 - Provide user adoption & administrator readiness training
 - Regular status meetings to discuss pilot progress or challenges
- Grow**
 - Summarise key learnings, capture feedback and report on achievements
 - Outline next steps and recommendations for scaling the deployment and adoption of Microsoft Teams Phone

Calling with Microsoft Teams Phone

Now more than ever, organisations need a modern voice solution and phone system capabilities that combines unified communication and teamwork.

Microsoft Teams Phone provides the capabilities organisations need to deliver seamless, collaborative experiences for employees, external partners, and customers.

What you can expect

Enable your top use cases in your own environment to help you get to value faster with Microsoft Teams Phone

Get training and support to enable your pilot end users and administrators

Identify potential blockers and challenges ahead of a broader commitment

An **actionable plan** outlining potential workstreams and dependencies with **clear next steps**

Why Insight for Microsoft?

Few can compare with our relationship with Microsoft. Partners for 30 years and counting, we are the largest Microsoft global partner with more than 5,000 consultants and 1000 dedicated Microsoft resources globally. Our best-in-class capabilities, unmatched expertise, and ability to successfully deliver solutions built across all areas of Microsoft technology have earned us numerous recognitions.

- 7** Microsoft Solutions Partner Designations, including:
- Modern Work
 - Microsoft Cloud
 - Security

- 22** Specialisation, including:
- Calling for Microsoft Teams
 - Adoption and Change Management
 - Teamwork Deployment



Microsoft Partner Awards, including:

- 2023 Microsoft Australia Partner of the Year
- 2023 Microsoft Hong Kong Partner of the Year
- 2023 Solution Assessments Partner of the Year
- 2022 Microsoft Surface Reseller Partner of the Year
- 2022 Microsoft Surface Hub Reseller Partner of the Year
- 2021 Microsoft Security Partner of the Year (Singapore)



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